



It's Hard To Stop A Trane.®

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Trane purchased a roll form line from Samco machinery in late 2001. This roll former was designed to produce corner posts from 20 gage pre-painted steel for use in residential HVAC products. Each of the cabinets involved utilize 3 corner posts from this line. The line is designed to produce 4 different profiles and a total of 12 different lengths. The line design includes the capability to automatically change of between one of 4 gear mills and a duplex mill that is capable of changing to one of 4 widths, depending on the program selection. The line also includes punching and notching dies that are selected via the operator console, depending on the part required. This line runs from coiled stock and individual parts are separated upon completion by a flying cutoff. The line is capable of running to speeds of 50 fpm. Line changeovers are accomplished automatically with the line free of material at the time the changeover is initiated.

Trane production requirements are somewhat seasonal and, as such, the line has ran to support daily production rates of between 3500-5000 per day. Considering that each cabinet requires 3 posts each, this equates to between 10,500-15,000 posts per day on two or three shifts per day, with some selective overtime, during high production periods.

I would rate our experience with the equipment as very good to excellent and our experience with the Samco technical support as excellent throughout our relationship with this machine. The equipment has proven to be durable and reliable with a minimal amount of preventative maintenance. Samco provided unparalleled support of the equipment during the startup commissioning and has continued to provide quick response to equipment related issues throughout its life. Samco has been responsive to our service and parts needs, often in critical situations and has made available a variety of technical support resources as situations have required. Samco has been a proactive partner in conception of equipment upgrades and improvements to improve the ongoing reliability and service needs of the equipment.

As a testimonial to our initial, as well as ongoing opinion of Samco Machinery, is the fact that various other Trane sites have proceeded to purchase Samco equipment when their needs include roll forming equipment, subsequent to the initial installation at this site.

A handwritten signature in black ink that reads 'Ben Hudgens'.

Ben Hudgens
Sr. Principal Engineer
Advanced Manufacturing Engineering
Trane Co.
Tyler, TX